



THE LATEST UPDATES FROM THE BEST SELLERS

# DIP & SHIP

## COMMON SENSE

This CIF purchase requires Banking details & Buyers Business Address be provided on Buyer ICPO.

Please submit ALL items requested in Step #1 of Procedures.

Buyer conducts their Dip Test BEFORE issuing a Bank Guarantee. Initial testing serves as PROOF the Product exists.



**PRODUCT:**

# EN 590

10 PPM

# 1

## DOC SUBMISSION

ICPO must include FULL Address & Banking info. (No PO Box's.)

# 2

## LOGISTICS

Buyer conducts the Dip Test PRIOR to issuing the Bank Instrument.

# 3

## FINANCIAL PROOF

Seller's Bank will contact Buyer's Bank to verify Funds to close.

Origin: Kyrgyzstan *Non-Russian*  
Delivery Terms: CIF ASWP  
Loading: Poti Port, Georgia

Quantity: 50,000 MT Trial |  
200,000 MT Per Month | 12  
Month Contract

Price: \$559 Per MT Net  
Commission: \$2.50 Buyer  
Side (Open) | Paid By Seller

INFORMATION





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## POTI PORT, GEORGIA

An estimated 7 to 10 Day rail trip will transport the Product from Bishkek to POTI. Then the Product is loading into the Shore Tanks for 2nd Dip Test.



# POTI PORT

The Poti Sea Port is the largest Port in Georgia, handling container, liquids, dry bulk cargo and passenger ferries. The multi-purpose facility has 15 berths, a total quay length of 2,900 meters, more than 20 quay cranes and 17 km of rail track.

The Port serves as a European Gateway for International trade in Georgia, Armenia and Azerbaijan, and is ideally located to become a hub for Central Asia trade. It offers direct ferry traffic with the Black Sea Ports of Ukraine, Russia and Bulgaria and is connected to the nation's railway network, with connection to all key cities in Georgia.

Since purchasing the Port in April 2011, APM Terminals has invested over **\$85 Million** upgrading the outdated Port infrastructure and service facilities, including the construction of a new Customs Center, and new rail and truck facilities.

In 2020, APM Terminals Poti announced its plans to create a **Deep-water Port** by investing over **\$250 Million** of private capital for phase 1 and a substantial amount for phase 2 in an extensive development of the Port infrastructure and superstructure.

The timeline for construction is estimated at 24 to 30 months.



## DISCLOSURES

This communiqué is for informational purposes only and does NOT constitute any type of offer.

All Pricing, Terms & Procedures are subject to change without notice.

Information herein is unreliable after 7 days.

Photos used herein are only for illustration purposes and are not representative of Seller.

The Sellers Formal Procedure's may differ slightly due to translations. The Buyer must use Seller Formal Procedure's.

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