

Offer Details for your attention..

Product: JET A1 FOB Hamburg

Origin: German

Quantity: 2 Million Barrels

PRODUCT: JET A1

Origin: German

Quantity: 2 Million Barrel Trial , 2 Million Barrels Per Month 12 Month Contract

Delivery FOB Hamburg or Bremerhaven

Price: NWE PLATTS Minus (-) 8% Per Barrel, Com: 0.5%

Commission: Buyer side open, seller side closed

Procedure as below..

1. Buyer issues LOI, CIS, Passport & CP. FRESH SGS, Q & Q
2. Seller issues Commercial Offer. Commitment to Supply Commercial Invoice
3. Buyer executes & returns with the RWA Bank Letter (Form Below).
4. Upon receiving the Buyer RWA, the Sellers Bank will contact the Buyers Bank. The Sellers Bank will verify the following on behalf of seller
 - a. The Seller liquidity/financial capacity (> \$500 Million) to transact Business.
 - b. Hydrocarbon Trading Experience.
 - c. Seller will issue an ATV to Buyer's Bank, so they can verify the above.

5 Seller issues Sale Purchase Agreement (SPA). Buyer executes and returns within 3 Business Days. The SPA is then lodged with each sides Bank.

6 Buyer Bank issues a Pre-Advice SWIFT via MT 799. The Buyers Bank then issues the Collateral Instrument via SWIFT MT 760. The Seller's Bank will issue a 2% Performance Bond.

7 Seller provides the LAYCAN Dates Confirmation Letter and Buyer provides his CPA, Q88 & NOR.

8 Upon successful Dip Test in Sellers Tanks, the Seller loads the Buyers Vessel and issues the following Product & Delivery Documents:

- a. FRESH SGS, Q & Q
- b. Commitment to Supply
- c. Commercial Invoice
- d. Certificate of Origin
- e. Statement Product Availability

9 The Buyer has the option to conduct, at his expense, a 2nd SGS Inspection on the injected fuel on his Vessel

10 Upon successful validation of all the POP Documents, Buyer makes Payment for Total Product via MT103. Seller then transfers Title Ownership to the Buyer.