



TO: End Buyer, Buyer Mandate

Our Ref: fgmc/55062-D103

We hereby issue this Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions as below.

- 1) Commodity: EN-590 DIESEL GASOIL ULSD 10 PPM
- 2) Specification: As of the attachment
- 3) Origin: Kazakhstan
- 4) Quantity: Trial shipment Quantity 20,000 MT (+/- 5%)
Monthly Shipment Quantity 100,000 MT x 12 Months with possible Rolls & Extensions
- 5) Delivery: CIF any safe port in world
- 6) Price: USD 365/375 (\$5 each for buyer open and seller side closed)

Procedure as below..

Buyer send LOI / ICPO with bank details, and cp, and then Seller send FCO or SPA..

- 1) Upon confirmation and endorsement of the contract, Seller issues a Commercial Invoice for the shipment and partial proof of product documents as follows to buyer.
 - a) Q88 Details for the vessel book for hire.
 - b) Certificate of Quality for the available goods issued by Gost Standard Kazakhstan.
 - c) Statement of commitment of supply for the all contractual quantity notarized by a Public Notary.
 - d) Export License for Seller.
 - e) License to Trade in Crude Oil Materials for Seller.
- 2) Buyer shall issue a payment instrument SBLC via SWIFT MT 760 payment instrument worth 12% of the Shipment for 45 Days in 3 banking days..
- 3) Once the seller confirms receiving the payment instrument, seller loads the vessel and issues full proof of product documents.
- 4) The vessel starts voyage to buyers port within 3 banking days.
- 5) Upon delivery is made Buyer inspects the product and pays 100% via SWIFT MT 103 for the goods delivered in 7 days.
- 6) Seller pays out commissions to all brokers and mandates in not more than 7 banking days.



Pls feel free to contact us for further discussion

Sincerely

Fugo Materials