

TO: End Buyer, Buyer Mandate

Our Ref: fgmc/32720-C1266

We hereby issue this Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions as below.

DIESEL FUEL EN590 10PPM

Origin : Kazakhstan Intercoms : TTT

Quantity: 50,000 - 2,000,000 METRIC

FOB Price: \$510 Gross/\$490 Net Per Metric Ton

Commission: Seller \$10 / Buyer \$10 Terms of Trade FOB tank to tank

Destination Port ZHOUSHAN, OINGDAO

DIP PROCEDURES & PAY FOB ZHOUSHAN, QINGDAO

Procedure as below..

1 The Buyer Issues an ICPO, containing the seller's work procedures and Buyers Banking details, along with TSA(TANK STORAGE AGREEMENT), Buyer Certificate of Incorporation, Company Profile (CP) and International Passport Copy.

- 2. Seller issues ICC Warning Letter and Commercial Invoice of products in tank at port. Buyer signs and returns commercial invoice with acceptance letter stating to adhere to Seller procedure.
- 3. The Seller visits Buyer's Tank Farm Office with a copy of the SGS Report and shows SGS report strictly to the Buyers Tank Farm Company only to verify the SGS Report Quality and Quantity with SGS office.
- 4. After confirmation of successful verification of SGS Report only by Buyers Tank Farm Company, the Seller pays Buyers Tank for the first 3 days and the Buyer pays his Tank Company for 3 Days after his Tank Company receives payment from the Seller
- 5. Buyer's Tank Farm provides 6 days TSR.
- 6. Seller sends injection schedule and Buyer returns signed and sealed Injection Schedule.
- 7. Seller commences injection of the product to Buyer's Tank and completes the injection.
- 8. The Seller issues the following POP documents to the Buyer; the Buyer performs a Dip Test on



the product ifneeded and makes payment for the total value of the product injected into the tank via MT103 / TT:

- (a) SGS report for quality and quantity at shore tank not older than 48hours
- (b) Tank storage receipt with full GPS coordinates
- (c) Product Certificate of Origin
- (d) Product injection report at shore tank
- (e) Unconditional dip test authorization letter (f) NCNDA-IMFPA agreement
- (g) Q&Q
- (h) Authorization to sell and collect
- 9. Seller sends payment to all intermediaries involved in the transaction 24 hours after receiving confirmation of Buyer Payment as per signed & sealed NCNDA/IMFPA which is notarized by Public Notary in Kazakhstan and Authorized by Sellers Bank and then monthly remittance is continued as per terms and terms of the contract of sale and purchase agreement between the buyer and seller.

Specification



DIESEL FUEL - SPECIFICATION EN590 (10PPM) USLD

No	CHARACTERISTICS	Unit	TEST RESULT		TEST METHOD	
						STANDA
1	Cetane number	no	51,0		EN ISO 5165	D 613
					EN 1519	
2	Cetane Index	Index	46,0		EN ISO 4264	D 4737
3	Density at 15°C	kg/m'	820	840	EN ISO 3675	D 4052
					EN ISO 12185	D 1298
4	Polycyclic aromatic hydrocarbons	% m/m		11,0	EN 12916	
5	Sulphur content	mg/kg		10	EN ISO 20846	
					EN ISO 20884	
6	Distillation					
	- Recovered @150 65 °C	% Vol		2,0		
	- Recovered @25085 °C - Recovered @350 95 °C	% Vol		65,0	EN ISO 3405;2000	D86
	- Recovered @95	% Vol		05,0		
		°C	85,0			
				360		
7	Kinematic viscosity at 40°C	mm2/s	2,00	4,50	EN ISO 3104	D 445
8	Flash point	°C	55		EN ISO 2719	D93
9	Cold filter plugging point (CFPP):				EN 116:1997	
	(CFPP) Summer (CFPP)	°C		-2		
	Winter	Lucia I	2270	1220		
10	Cloud point:	°C	50,0	-12	EN23015:1994	
	Summer (1 April to 30 September)	22	D	an aut	EN23013.1994	
	Winter (1 October to 31 March)	cc	R	eport +0	4	D 2500 D 5772
11	Carbon residue (on 10% distillation	% m/m		0,15	EN ISO 10370	D 2500 D 5772 D 4530
	Carbon residue (on 10% distillation	70 111/111		0,13	EN 150 10370	D 4550
	residue)			1.50		
12	Lubricity, corrected wear scar	μm		460	EN ISO 12156-1	
	diameter (corrected WSD 1,4) at 60°C					
13	Water content	mg/kg		200	EN ISO 12937	
14	Total, contamination (Solid particles)	mg/kg		15	EN 12662	
15	Ash content	% m/m		0,01	EN ISO 6245	D 482
16	Corrosion to copper (3h at 50°C)	Indice	1st	Class	EN ISO 2160	D 130
17	Oxidation stability	g/m3		25	EN ISO 12205	D 2274
18	Oxidation stability (9)	hours	20	1	EN 15751	
19	FAME Content (10)	%VN	+	0	EN 14078	D 1500 D 50 :-
20	Colour	ASTM		2,0		D 1500 D6045
21	Agnast	scale		loor	Vigual Ingression	D 4176
21	Aspect Biodiesel content	%Vol	4,5	7,0	Visual Inspection	D 4176
23	Electrical Conductivity	% W/m	4,5	7,0	ISO6297 IP274	D 2624
24	Total, Acidity	MgKOH/g			150027/11274	D9/4-06



Pls feel free to contact us for further discussion

Sincerely

Fugo Materials