



TO: End Buyer, Buyer Mandate

Our Ref: fgmc/34224-C1396

We hereby issue this Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions as below.

Product : USED RAILS R-50 / R-65

Origin : Saudi Arabia

Specification : R50 and R65

Incoterms : CIF or CFR

MOQ QUANTITY: 100K MT

MAX QUANTITY: 3-5 million MT and above

Contract Term : 12 Months Delivery (with rolls and extensions)

Price : 280\$ basis MOQ

Inspection by : SGS or Similar

Payments Terms : either a SBLC (MT 760) or DLC (MT700)

Procedure as below..

1. Buyer sends either a LOI or an ICPO mentioning all relevant details like the type of product, quantity required, duration of delivery, name of the destination port, also Payment Terms- SBLC (MT 760) / Confirmed, Irrevocable, Auto- revolving DLC (MT 700).
2. Seller provides an official Full Corporate Offer (FCO).
3. The Buyer signs the FCO and affixes their companys official stamp and Seal.
4. Seller sends a draft SPA which will also contain the registration certificate and other such identification papers of the seller. Buyer and seller mutually agrees to carry out minor modifications to the SPA (if required). Buyer & Seller then signs & stamps the SPA.
5. Seller sends final Pro-forma Invoice to buyer.
6. Buyer opens either a SBLC (MT 760) or DLC (MT700) in favor of the seller as per the terms of the SPA. The buyer also has the option of arranging to send a Pre-advice (MT 705) to the sellers bank, if he wishes to visit the warehouse of the seller in the Kingdom of Saudi Arabia to inspect the Steel, take Videos, and obtain a certificate of Analysis from the seller.
7. Seller will issue a Performance Bond covering a value between 2% to 15% of full quantities to the buyer.

8. Buyer opens either a SBLC (MT 760) or Auto-revolving DLC (FULL AMOUNT OR LC/SBLC FOR SHIPMENT WITH BANK GRANTEE).

9. Seller starts the shipments as per the terms of the SPA.

Specification

USED RAILS R-50 / R-65 :

-OFFICIAL TECHNICAL SPECIFICATION

Used Rails Scrap R50-65

HS code – 72.04.29

- Used Rail scrap (ISRI 27-29)
- R-50 (51.67 kg/m-GOST-7173-75)
- R65 (64.72 kg/m –GOST-8165-75)

CHEMICAL COMPOSITION International Standards as follows:

Add Headings (Format > Paragraph styles) and they will appear in your table of contents.

R50 51,67 kg/m GOST 7173-75 , C: 0.60- 0.82%; Mn: 0,60 - 1.05 %, Si: 0.18 - 0.40 %; P: max. 0.035 %; S: max. 0.04 %; AS: 0.01 mix of max share	R65 64.72 kg/m GOST 8165-75, C: 0.54 - 0.82 %; Mn: 0.60 - 1.05 % ; Si: 0.18 - 0.40 %; P: max. 0.035 %: S: max. 0.04 %; AS: 0.01 Mix of max share
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Pls feel free to contact us for further discussion

Sincerely

Fugo Materials