



TO: End Buyer, Buyer Mandate

Our Ref: fgmc/31419-B1478

**We hereby issue this Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions as below.**

AVIATION KEROSENE JET A1  
TURKMENISTAN ORIGIN  
Maximum Quantity – 1,000,000BBLs  
Minimum Quantity –500,000BBLs  
Delivery Terms –FOB / SPOT (Before Contract)  
Loading Port- - (Rotterdam/Jurong Port )  
F.O.B Price- \$ 80 USD Gross \$ 78 USD Net  
Commission- \$ 2, 50% Seller Side / 50% Buyer Side.

### **Procedure as below..**

This procedure is FOB Rotterdam

1. Buyer submits ICPO, TSA (Tank Storage Agreement) on receipt of Seller Soft Corporate Offer.
2. Seller send Commercial Invoice (CI), to be completed and signed by the respective parties including buyer logistics company.
3. Seller provides buyer with FULL POP Documents:
  - Tank Storage Receipt (TSR) with full info including Barcode & GPS
  - Injection report Tank
  - Fresh SGS Report less than 48 hours
  - Unconditional DTA on buyer's name
  - Authorization to verify (ATV)
  - Authorization to Sell and Collect fund (ATSC)
  - Commitment to Supply. (CTS)
  - Product passport and analytical report (PP) From SAYBOLT Kazakhstan or Turkmenistan)
  - Certificate of origin (COO)
  - Attestation of allocation (AOA)
  - Legalized Commercial Invoice.
4. Buyer verifies and confirms POP as above & orders SGS to conduct Dip Test of the product in the seller's tanks.



5. Upon successful Dip Test, Refinery injects the fuel into the Buyer lease storage tanks and seller submits the full injection reports to the Buyer.
6. Buyer pays total cost of the product via MT 103, against successful Dip Test at seller's tank, within 48 hours or buyer will be responsible for each day's tank extension cost.
7. Seller transfers to the Buyer TITLE OF Ownership Certificate and all other export documents.
8. Seller pays all the intermediaries involved the transaction
9. Seller and Buyer sign a one-year contract

Pls feel free to contact us for further discussion

Sincerely

Fugo Materials