



TO: End Buyer, Buyer Mandate

Our Ref: fgmc/70151-C1797

We hereby issue this Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions as below.

Bitumen export grades

Origin : Kazakhstan

Intercoms : CIF

Min. Quantity: 10,000 MT Per Month

Max. Quantity: 100,000 MT Per Month

Commission: Seller \$5 / Buyer \$5

Destination Port: any Asia Ports

30/40 \$260 Gross/ \$250 Net per MT

40/50 \$290 Gross/ \$280 Net per MT

50/70 \$270 Gross/ \$260 Net per MT

60/70 \$300 Gross/ \$290 Net per MT

80/100 \$270 Gross/ \$260 Net per MT

85/100 \$250 Gross/ \$240 Net per MT

100/120 \$270 Gross/ \$260 Net per MT

Payment: Operative IRDLC MT700 / SBLC MT760 / LC, MT103 after CIQ Inspection at discharge Port.

Specification: Annexed within Contract (TBA).

PB: 2% Operative Performance Bond, by the Seller.

Procedure as below..

1. Buyer issues ICPO must be with buyer company letterhead.
2. Seller issues draft contract (open for any amendments) to buyer. Buyer signs, seals and returns the draft contract to seller for final endorsement. Seller gives partial proof of products.
 - (a) seller irrevocable commitment to supply
 - (b) statement of availability of product
 - (c) certificate of origin
 - (d) commercial invoice for the first value shipment.
3. Within 7 banking days, buyers bank sends irrevocable operative sbic via MT760 or dlc via MT700 according to seller's fiduciary bank verbiage to seller nominated fiduciary offshore

bankaccount for first month shipment. Should buyer fail to issue payment instrument within 7 banking days, buyer will make cash deposit of \$320,000 usd by wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port, or legal action will be taken against buyer for default.

4. Seller's bank issues full POP documents to the buyer's bank alongside with 2% performance bond (PB 2%).

A) copy of license to export, issued by the department of the ministry of energy, Russian Federation.

B) copy of statement of availability of the product.

C) copy of the refinery commitment to produce the product.

D) copy of the charter party agreement to transport the product to discharge port.

E) copy of vessel questionnaire 88

F) copy of bill of lading.

G) product passport Q & Q

H) NOR/ETA

I) allocation transaction passport code certificate (ATPCC) by ministry of energy.

5. Shipment commences as per signed contract delivery schedule, seller issues certificate of ownership transfer and the shipment should arrive at buyer's discharge port within 5-24 days. The SGS inspection will be borne by the seller at the loading seaport and buyer at the unloading seaport.

6. Buyer makes payment for the total products via MT103, seller confirms and pays all intermediaries.

Pls feel free to contact us for further discussion

Sincerely

Fugo Materials