

TO: End Buyer, Buyer Mandate

Our Ref: fgmc/25177-C1896

We hereby issue this Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions as below.

AVIATION KEROSINE GRADE 54 JET FUEL A1 GOST 10227- 86/AVIATION TURBINE (JPA1)

Origin: Kazakhstan

Intercoms: TTT, TTV, CIF

Contract upto: 10.000.000 BBLS PER MONTH FOR 12 MONTHS

FOB PRICE: \$80 – \$76 PER BBL

Commission: Buyer \$1 open and Seller Side closed Load Ports: Rotterdam, Houston Port, Fujairah, Jurong

CIF: any Ports

TTM PROCEDURE FOB TTT, TTV, CIF

## Procedure as below...

- 1. Buyer submits an ICPO along with a Company Registration Certificate or any valid identification document and TSA/CPA, for the sellers verification and registration.
- 2. The seller issues a draft Commercial Invoice (CI) to the buyer.
- 3. The buyer signs and returns the CI to the seller.
- 4. Seller sends a draft TTM appointment request letter to the buyer for approval by the buyers nominated Logistics Company.
- 5. Buyer returns the approved TTM appointment letter from the buyers nominated Logistics Company. This enables the buyers and sellers inspectors and representatives to conduct a TTM at the buyers designated logistics terminal.
- 6. Upon approval of the TTM by the buyers logistics company, the meeting is scheduled for a specific date and time. The meeting agenda includes:
- a. Verification of identification documents for all attendees.
- b. Presentation of Proof of Funds (POF) by the buyer.
- c. Presentation of hardcopy Proof of Product (POP) documents and SGS certification by the seller within 48 hours of fresh inspection.
- d. Sellers inspection of the buyers designated tank/vessel to ensure smooth operational execution



during the injection process.

- 7. After a successful meeting, the buyer may choose to conduct an additional Dip-Test in the sellers tank at the buyers expense.
- 8. Seller issues NCNDA /IMFPA to Intermediaries for further processing.
- 9. The seller injects the product into the buyers tank/vessel.
- 10. The buyer makes the full payment for the confirmed product as indicated in the CI.
- 11. The seller transfers ownership of the product to the buyer as per the buyers instructions.
- 12. The buyer lifts the product.
- 13. The seller pays all intermediaries involved in the transaction. Subsequently, monthly contract proceeds as outlined in the terms and conditions of the sales and purchase agreement between the buyer and seller.

Pls feel free to contact us for further discussion

Sincerely

Fugo Materials