



TO: End Buyer, Buyer Mandate

Our Ref: fgmc/28653-A2156

We hereby issue this Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions as below.

Product: Ultra Low Sulphur Diesel EN590 10PPM
Origin : Kazakhstan
Intercoms : FOB, TTT, TTV
Trial Quantity: 100,000 Metric Tons per month
Contract Quantity: 200,000 Metric Tons per month
Price on FOB: \$470.00 USD GROSS / \$460.00 USDNET
Loading port: ROTTERDAM AND JURONG
Payment terms: SWIFT/T/T WIRE transfer & MT103
Inspection: SGS
Commission: Buyer side \$5 open and Seller Side \$5

Procedure as below..

FOB TANK TO VESSEL TTV PROCEDURES

1. Buyer issues ICPO addressed to Seller with Seller's procedure Incorporated on it, with banking details and scanned copy of buyer's passport along with Charter Party Agreement (CPA), for sellers verification.
2. Seller issues Commercial Invoice (CI) for the available products in Tank at the port, for Buyers review and endorsement and return to seller.
3. Seller issues to buyer Tank-to- Vessel Injection Agreement (TTVIA) to be endorsed by both Seller, Buyer and Buyer's Logistics Company. And NCNDA/IMFPA signed by all intermediaries involved in the transaction with commission structure and sends to seller for Endorsement and Notarization.
4. Upon returned of the endorsed TTVIA, Seller release to buyer the following PPOP documents:
 - a) Copy of Tank Storage Receipt (TSR)
 - b) Copy of Commitment Letter to Supply
 - c) Copy of Export License
 - d) Copy of Authorization to Verify (ATV) by call or email
5. Buyer contacts the Seller's Storage Company to verify the availability of the product and to



obtain Terminal access permit code (TAPC) to enable buyer and his team conduct dip test on the product in the Tank.

6.Seller upon confirmation of buyer securing legal access to the product, issues Dip Test Authorization (DTA) for Buyer to proceed for the dip test.

7.Upon Satisfactory result of the dip test on the product by the Buyer and his team, Seller's Storage Company issues to Buyer the Notice of Readiness (NOR) to inject the product.

8.Buyer issues Q88 and make available the Vessel for Injection process to commence as schedule.

9.Upon completion of the injection, Seller releases to buyer the below POP documents

- a) Copy of product SGS Report
- b) Copy of Injection Report
- c) Copy of Authority to Sell and Collect (ATSC)
- d) Copy of Product passport (analysis test report)
- e) Copy of Certificate of Origin
- f) Seller and Seller's Bank legalize and register the signed NCNDA/IMFPA and send a copy to the intermediaries representative to secure commission payment.

10.Buyer immediately pays for the total cost of the product value injected into the vessel through MT103 TT Wire Transfer.

11.Seller within 24 hours of Buyer's payment, pays commission to all intermediaries involved in the Transaction according to the legalized NCNDA/IMFPA.

Pls feel free to contact us for further discussion

Sincerely

Fugo Materials