



TO: End Buyer, Buyer Mandate

Our Ref: fgmc/72537-D220

We hereby issue this Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions as below.

ESPO CRUDE OIL

Min. Quantity: 500,000 Barrel

Max. Quantity: 5,000,000 Barrel per Month

CIF Price: US \$80/bbl Gross, US \$78/bbl Net

Commission: US \$2/bbl Buyer side 50%, Seller side 50%

Procedure as below..

1. Buyer issues Purchase Order, company profile, buyer passport page upon receipt in acceptance of seller Offer.
2. Seller issues Allocation Draft Contract for buyers review and signing.
3. Seller issue below Partial POP Documents to buyer as listed below:
 - First Month Shipment Verbiage,
 - Commitment to Supply,
 - Product Passport
 - Statement of Availability of the product,
 - Commercial Invoice
4. Buyer issues their Financial Guarantee (DLC MT700/SBLC MT760) to cover the first shipment to sellers bank in Five (5) working Days. If Buyer fails to issue DLCMT700/SBLCMT760 in 5 working days, in alternative buyer shall make Cash Deposit of 3% via T.T Wire for transaction security guarantee deposit to enable seller to commence endorse signed Draft Contract and engage shipment, this payment will be deducted from the total cost of product after inspection at discharge port or legal action will be instituted against buyer for default.
5. Upon confirmation of buyers DLC-MT 700/ SBLC760 or 3% Alternative Transaction Security Guarantee Deposit by seller bank within 24hours sellers bank will release FULL POP:
 - FRESH SGS Q & Q Report of product in vessel's tanks.
 - 5% Performance Bond to Buyer/ Buyer Bank via swift
 - Product Allocation Export Permit,
 - Allocation Title Ownership Certificate,
 - Loading Port storage agreement,



- Charter Party Agreement to transport the product to discharge port,
- Tank Storage Receipt,
- Certificate of Origin
- Bill of Lading,
- Vessel Questionnaire 88.
- Vessel Ullage report
- E T A & Cargo Manifest
- Full set of R.E.A.C.H. documents

6. Seller loads product within seven (7) international working days and send to buyer the Full Shipping Documents and a copy via email to Buyer and Buyer Custom Clearance Agent at discharge port to expedite vessel anchorage.

7. Upon successful Q and Q including Dip Test at the port of discharge and after unloaded the product, Buyer pays for product by Wire Transfer/ Swift MT-103 into seller's Bank.

8. Seller pays commissions to all intermediaries and both parties proceed with the contract upon completion of the first trial order

Pls feel free to contact us for further discussion

Sincerely

Fugo Materials