



TO: End Buyer, Buyer Mandate

Date: 2023/02/06

Our Ref: fgmc/59086-A298

We hereby issue this Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions as below.

OPTION 1:

Product: Coal

Calorific Value: D5500+ (Kusbass city in accordance) Origin: Russia

Transportation: Railway Gu 255 wagon Price: 993 Yuan/MT

The GU form is a "Transport railway electronic waybill" in the AS ETRAN In Russian, this is a permit for the transportation of 255 wagons

Loading Stations: Kamyshovaya, Zabaikalsk, Naushki, Gradyakovo.

OPTION 2:

Product: Coal

Calorific Value: Brand D - 5500+ Origin: Russia

Quantity: 40,000MT (Min 10,000 MT)

Price: Gradekovo (Railway Station) is 9,925 Rubles/MT Zabaikalsk (Railway Station) 9,525 Rubles/MT

OPTION 3:

Product: Coal

Calorific Value: 6000+ Kcal/Kg Origin: Russia

Incoterm: CIF ASWP Price: CIF \$245-\$255/MT

Payment Term: DLC 100% released against BL & SGS in Port of loading Incoterm: FOB Black Sea, Baltic Sea

Price: FOB 185-190 USD/MT

Payment by DLC 100% at Sight.

NOTE: Supplier can do CIF since buyers give us their fleet/vessel - we sign their vessels and do CIF. But these are their vessels, or those, which they recommend to us.

Incoterm Options: DAP Manjouli / DAP Soifenhe / DAP Hunchun, Jilin Province China 1450 Yuan/MT

Specification

		Certificate of Assay			
		Сертификат испытаний			
Date	/ Дата	: 20 November 2022	/	20 ноября 2022	
Our ref.	/ Наш номер	: 2211463RUS Ch			
Material	/ Материал	: Coal declared as	/	Уголь заявлен как	
		DOM 13-50 mm		ДОМ 13-50 мм	
Ex		: 62 containers	/	62 контейнера	
		(отгрузка в направлении ст. Забайкальск)			
TKRU4699673	TKRU4562926	TKRU4544964	TKRU4222628	TKRU4239370	TKRU4366100
TKRU4461746	TKRU4731707	TKRU4408510	TKRU4322993	TKRU4726824	TKRU4337653
TKRU4410060	TKRU4405763	TKRU4712081	TKRU4647089	TKRU4629249	TKRU4622990
TKRU4459733	TKRU4554181	REDU5205698	TKRU4322165	TKRU4055114	TKRU4085340
REDU5213667	TKRU4211109	TKRU4051567	TKRU4240730	REDU5210755	TKRU4224770
TKRU4585372	REDU5216938	TKRU4709215	REDU5247055	TKRU4667151	TKRU4300973
TKRU4264270	TKRU4047649	TKRU4485650	TKRU4410097	CICU3393891	CICU3551662
KSBU0061705	KSBU0095243	KSBU0095583	MZUW2138371	MZUW2138710	SNBU8133457
Lot	/ Лот	: 01	/	01 (отгрузка-ноябрь)	
Weight	/ Вес	: 1'612.000 mt	/	1'612.000 mt	
Place	/ Место пробоотбора	: st. Abakan,	/	ст. Абакан,	
		«TransContainer» PJSC;	/	ПАО «ТрансКонтейнер»;	
		g. Abakan, ul. Svobody, 8	/	г. Абакан, ул. Свободы, 8	
Sampling date	/ Дата пробоотбора	: 17-19 November 2022	/	17-19 ноября 2022	
TOTAL MOISTURE		: 14.1 %		ISO 589	
ВЛАГА ОБЩАЯ					
MOISTURE-HOLDING CAPACITY		: 10.0 %		ISO 1018	
МАКСИМАЛЬНАЯ ВЛАГОЕМКОСТЬ					
ASH IN DRY		: 8.7 %		ISO 1171	
ЗОЛЬНОСТЬ на сухое состояние					
ASH AS RECEIVED		: 7.5 %			
ЗОЛЬНОСТЬ на рабочее состояние					
VOLATILE MATTER DAF		: 42.3 %		ISO 562	
ВЫХОД ЛЕТУЧИХ ВЕЩЕСТВ на сухое беззольное состояние					
VOLATILE MATTER IN DRY		: 38.6 %			
ВЫХОД ЛЕТУЧИХ ВЕЩЕСТВ на сухое состояние					
VOLATILE MATTER AS RECEIVED		: 33.1 %			
ВЫХОД ЛЕТУЧИХ ВЕЩЕСТВ на рабочее состояние					
GROSS AND NET CALORIFIC VALUE				ISO 1928	
Высшая и низшая теплота сгорания					
GROSS CALORIFIC VALUE IN DAF		: 7711 kcal/kg			
ВЫСШАЯ ТЕПЛОТА СГОРАНИЯ на сухое беззольное состояние					
GROSS CALORIFIC VALUE IN WET BASIS ASH FREE SUBSTANCES		: 6973 kcal/kg			
ВЫСШАЯ ТЕПЛОТА СГОРАНИЯ на влажное беззольное состояние					
GROSS CALORIFIC VALUE IN DRY		: 7039 kcal/kg			
ВЫСШАЯ ТЕПЛОТА СГОРАНИЯ на сухое состояние					
GROSS CALORIFIC VALUE AS RECEIVED		: 6045 kcal/kg			
ВЫСШАЯ ТЕПЛОТА СГОРАНИЯ на рабочее состояние					
NET CALORIFIC VALUE IN DRY		: 6795 kcal/kg			
НИЗШАЯ ТЕПЛОТА СГОРАНИЯ на сухое состояние					
NET CALORIFIC VALUE AS RECEIVED		: 5758 kcal/kg			
НИЗШАЯ ТЕПЛОТА СГОРАНИЯ на рабочее состояние					
SULPHUR IN DRY		: 0.50 %		ISO 19579	
СЕРА ОБЩАЯ на сухое состояние					
SULPHUR AS RECEIVED					
СЕРА ОБЩАЯ на рабочее состояние					

Pls feel free to contact us for further discussion

Sincerely

Fugo Materials