



TO: End Buyer, Buyer Mandate

Our Ref: fgmc/33334-D316

We hereby issue this Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions as below.

Diammonium phosphate (DAP) in acc. with state standard GOST 8515 -75

Contract Quantity: 180,000 mt

Trial Qty x frequency: 15,000 mt x 12 months

Contract settlement Price: USD CIF

ORIGIN Russia

CONTRACT TYPE Annual contract (12) months

PORT OF LOADING Taman, Novorossiysk , Batumi

DELIVERY BASIS CIF discharge port INCOTERMS 2010

PAYMENT ATTRIBUTES SBLC/DLC + MT103 ,T/T

INSPECTION SGS/ Intertek or equivalent independent surveyor at sellers expense

Packing in 50 kg bags.

To be shipped in 50 KG WPP bags with inner polythene liner which should be strong enough to withstand drop test up to 10 feet height. 1% extra (WPP+PE) Bag shall have to be supplied with each shipment free of cost.

A. Specification of WPP bag:

PP tublar woven bag : 60 X 105 cm.

Double folded : 12 X10,1000 denier

Weight : 129 gr /pce \pm 5%

B. Specification of LDPE inner bag

Size : 62 X 117cm x 0.06mm

Weight : 80.5 gr/pce \pm 5%

The specification of WPP bag and Inner liner must be maintained strictly. WPP bag and Inner liner must be separated.

BIG BAGS of 500kg, 1000 kg. : TECHNICAL CHARACTERISTICS OF THE INLINER

Dimensions of PE in-liner are usually determined based on the dimensions of a big bag for which it is used. The thickness of the in-liner can be from 60 to 120 microns (my), usually it is 80 my for FIBC larger than 1000 kg. The material is usually 100% virgin LDPE, or at the request of the customer can be made from other materials. The in-liner is usually transparent, but can also be blue

or in other colors.

- Type C bags and in-liner

Procedure as below..

Buyer accepts the refinery's quotation offer and after price settlement would issue a Purchase order with these procedures along with the buyer certificate of incorporation and company CIS.

1. Supplier issues the Sale and Purchase Agreement for signing by Buyer.
2. Buyer sends back the signed and sealed contract to the refinery.
3. The signed contract (hand signed or electronically signed) will be lodged with the respective banks and

Supplier sends documents to the Buyer:

- A. Performa invoice to be signed by the buyer and returned with a letter of undertaken
- B. Company Registration Certificate
- B. Product passport (COA) C. Consignment note
- D. Sample of the RWA and SBLC text, wordings and formats.

4. The Buyer's Bank, within the 72 (Seventy Two) hours, issues the pre-advice (RWA) in the form of MT199/MT799/MT760 via SWIFT to the Refinery nominated fiduciary Bank with the agreed wordings and texts. The text of the SBLC to follow should state the validity for 12 months in the amount of the average monthly deliveries, with the price calculated according to agreed discount from the date of issuance of the Commercial Invoice. After the acceptance of the wordings, texts and formats, within 48hrs the Buyer's Bank issues SBLC in the form of MT760 via SWIFT to the refinery nominated fiduciary Bank.

4.1, if buyer has not the capacity of issuing bank SWIFT MT199/MT799/MT760. Buyer will make a payment by TT.

5. Upon confirming 100% SBLC (MT760) or provisional payment By TT in the refinery's nominated Bank,

Refinery provides the shipping information: O Details of the loading port

o loading schedule

O Details of the vessel and charter / NOR

O ETA (Estimated Date of Arrival) at the port of destination

6.1 Supplier makes shipment of Product in accordance with the delivery order/schedule and conditions of the contract.

7. Loading commences within 14 -21 days, after confirming buyer's MT103 or SBLC, and Supplier hence

will Forward the full shipping documents after compliance before sailing of the vessel to the buyers Discharge port. The shipping documents limited to:

- A) Copy of the beneficiary's unpaid final Commercial Invoice, duly signed
- B) Certificate of Quality issued by SGS, Intertek, Say bolt or equivalent
- C) Certificate of Quantity issued by SGS, Intertek, Say bolt or equivalent
- D) Full set of Bill of Lading (03 original copies)
- E) Marine Insurance Certificate
- F) Certificate of Origin
- G) Cargo Manifest

8. Upon arrival of the product at buyers destination port, the buyer conducts Inspection of the product by SGS or similar at his expense, and Buyer transfers the full payment for the refinery's commercial invoice by MT 103 with respect to Q/Q reports issued at the port of dispatch. Supplier transfers title and ownership to the buyer.

9. Supplier pays commission to intermediaries as per IMFPA within three (3) banking days after confirming the remittance of full payment for the contract.

10. After successful delivery of the first monthly shipment of The Product, Buyer transfers the full amount of the shipment to maintain the Letter of Credit and contract continues for subsequent months.

Specification

Diammonium phosphate quality parameters

Parameter	Normal value
	N:P (S)/ 18:46 (2.5)
Nitrogen (N) content by mass (%)	18
Total phosphates (P ₂ O ₅), content by mass (%)	46
Water content by mass (%), not more than	1,8
Granulometric composition.	
Granules, content by mass: 2-5 mm, %, not less than	95
Static granule strength, Mpa (kgf/cm ²), not less than	3.0 (30)
Sulphur (S) content by mass (%)	2,5
Negative values of deviations allowed in respect of the nutrient contents (absolute value in percentage by mass)	
Nitrogen (N), %, not more than	1,1
Phosphates (P ₂ O ₅), %, not more than	1,1
Total negative deviations from the declared value, %, not more than	1,5
Sulphur (S), %	0,36



Pls feel free to contact us for further discussion

Sincerely

Fugo Materials