



TO: End Buyer, Buyer Mandate

Our Ref: fgmc/50563-A361

**We hereby issue this Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions as below.**

ULTRA LOW SULPHUR DIESEL FUEL(EN 590 10 PPM)

Origin Kazakhstan

Specification International Export Standard

Trial Quantity/Monthly quantity 50,000 MT Per Monthly 50,000 MT x 12 Months

FOB Price Gross USD \$ 450/440 USD per MT

Payment MT103/SBLC760

Packing By Bulk/Oil Tanker

Inspection SGS, or Similar by Seller

Delivery FOB

Loading Port ROTTERDAM & HOUSTON

Delivery Port TBA

Commission \$10 USD/MT

Insurance 110%

### **Procedure as below..**

#### **FOB PROCEDURE (TANK TO VESSEL)**

1. Buyers issues and send irrevocable corporate purchase order (ICPO) with seller's transaction procedure along with passport copy of the company representative.
2. Seller issues CI.
3. Buyer sign CI and Return CI to seller with NCNDA/IMFPA signed by all buyer groups with commission structures to issue the deal through Tank to Vessel.
4. Seller issues to Buyer product passport and the Logistic payment invoice for Buyer to pay for the injection fee from the Seller's tank into Buyer's vessel.
5. Upon the confirmation of the injection fee by the Logistics Company, Seller issues Unconditional DTA for buyer to proceed with the Dip Test On product in sellers tank.
6. Upon successful Dip Test, seller issues the hard copy POP documents to buyer Representatives in person at buyer storage facility

- Quantity and Quality Certificate (SGS) 48hrs fresh
- Tank Storage Receipt (TSR).
- \* Injection Report
- Product Passport (Dip Test Result).
- Statement of Product Availability.

- Refinery Commitment to Supply.
- Authorization To Sell/ Collect (ATSC).
- Authorization Letter to Verify the Product with the Tank Farm.
- Company Registration Certificate.

7. Upon successful verification of documents and SGS report by buyer's team buyer commence dip test in sellers tank if need be for more confirmation, upon confirmation of product Q&Q, begins into buyers tank storage all parties sign NCNDA/IMFPA.

8. Buyer makes payment by MT103 or TT wire transfer for the total product available.

9. Seller change title of ownership to buyer's name and pay all intermediaries according to the signed NCNDA/IMFPA for monthly deliveries and buyer lifts the product.

Pls feel free to contact us for further discussion

Sincerely

Fugo Materials