



TO: End Buyer, Buyer Mandate

Our Ref: fgmc/63886-B448

We hereby issue this Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions as below.

Minimum Quantity 1st Trial: 20,000MT Metric Tons
Contract - 50K MT to 100K MT Metric Tons
Loading Port - Qingdao, China or Rotterdam
Certificate of Origin: Kazakhstan
Discharged Port - Any Safe World Port
F.O.B price-\$ 390 USD Gross \$ 380 USD Net
C.I.F Price- \$ 410 USD Gross \$ 400 USD Net
Commission- \$ 10, 50% Seller Side / 50% Buyer Side

Procedure DIP & PAY FOB Tank to Tank

1. Buyer Issues ICPO and Tank Storage Agreement (TSA) with 4 days invoice on seller's name.
2. Seller verify buyer tank farm and pays 4 days to buyer tank farm.
3. Seller issues Buyer Commercial Invoice C.I, Commitment letter to supply, Availability letter of product,
4. Buyer pays the remaining 1 day (totaling of 5 days TSR) for injection process, and returns the signed Commercial Invoice C.I.
5. Seller issues the following full POP documents for buyer's verification:
 - I. Fresh SGS or CCIC (Q&Q Report) Less Than 48 Hours. original copy
 - II. Tank Storage Receipt. (TSR). III. Authorization to Verify (ATV). IV. Injection Report (IR)
 - V. Certificate of Origin. Kazakhstan
 - VI. Product Passport.
 - VII. Authorization to Sell& Collect (ATSC)
 - VIII. Dip Test Authorization (Unconditional DTA) IX. Allocation title Certificate.

NB: IF THE INJECTION PROCESS EXCEEDS 5 DAYS, SELLER SHALL COMPLETE THE OUTSTANDING DAYS TO ENABLE THE CONCLUSION OF THE INJECTION.

6. Buyer verifies the fresh SGS report (or) conducts dip test on his own costs
7. After successful verification, Buyer makes 100% payment by MT103 TT wire transfer for the total product and Seller pay commission to all intermediaries Involved in the transaction 24 hours after confirmation of the buyer payment.



for your notice..

This offer also accept tank to vessel (for China port) or CIF procedure, we will discuss further upon your request..

Specification

CHARACTERISTICS	UNITS	LIMITS	TEST METHODS		
			EN STANDARDS	UNE STANDARDS	ASTM STANDARDS
Cetane number (4)		minimum 51,0	EN ISO 5165 EN 15195	UNE-EN ISO 165 UNE-EN 15195	D 613
Cetane Index (4)		minimum 46,0	EN ISO 4264	UNE-EN ISO 4264	D 4737
Density at 15°C	kg/m ³	820 to 845 (5)	EN ISO 3675 EN ISO 12185	UNE-EN ISO 3675 UNE-EN ISO 12185	D 4052 D 1298
Polycyclic aromatic hydrocarbons (6)	% m/m	maximum 8	EN 12916	UNE-EN 12916	
Sulphur content	mg/kg	maximum 10	EN ISO 20846 EN ISO 20884	UNE-EN ISO 20846 UNE-EN ISO 20884	
Distillation (7): 65 % V/V collected 85 % V/V collected 95 % V/V collected	cc °C cc	minimum 250 maximum 350 maximum 360	EN ISO 3405	UNE-EN ISO 3405	D 86
Kinematic viscosity at 40°C	mm ² /s	2,00 to 4,50	EN ISO 3104	UNE-EN ISO 3104	D 445
Flash point	°C	higher than 55	EN ISO 2719	UNE-EN ISO 2719	D 93
Cold filter plugging point (POFF): Winter 16.11-28.02 - -20°C Transitional 1.03-15.04; 1.10-15.11 - -10°C Summer - 16.04-30.09 - 20°C	°C cc	maximum - 20°C maximum 10°C 20°C			
Cloud point: Winter (1 October to 31 March) Summer (1 april to 30 september)	cc cc	maximum 0 maximum +6			D 2500 D 5772
Carbon residue (on 10% distillation residue)	% m/m	maximum 0,30	EN ISO 10370	UNE-EN ISO 10370	D 4530
Lubricity, corrected wear scar diameter (corrected WSD 1,4) at 60°C	µm	maximum 460	EN ISO 12156-1	UNE-EN ISO 12156-1	
Water content	mg/kg	maximum 200	EN ISO 12937	UNE-EN ISO 12937	
Total contamination (Solid particles)	mg/kg	maximum 24	EN 12662	UNE-EN 12662	
Ash content	% m/m	maximum 0,01	EN ISO 6245	UNE-EN ISO 6245	D 482
Corrosion to copper (3h at 50°C)	ASTM scale	maximum 1b	EN ISO 2160	UNE-EN ISO 2160	D 130
Oxidation stability	g/m ³	maximum 25	EN ISO 12205	UNE-EN ISO 12205	D 2274
Oxidation stability (9)	hours	minimum 20	EN 15751	UNE-EN 15751	
FAME Content (10)	% VN	maximum 0	EN 14078	UNE-EN 14078	
Colour	ASTM scale	maximum 2			D 1500 D 6045
Transparency and gloss		complies			D 4176



Pls feel free to contact us for further discussion

Sincerely

Fugo Materials