



TO: End Buyer, Buyer Mandate

Our Ref: fgmc/37160-A462

**We hereby issue this Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions as below.**

Steam Coal GAR 5200/NAR 4800  
Specification, pls see it as attached..  
Price: USD \$78 MT FOB MV

Payment term: LC at Sight 100% Indonesia loading port  
PB 2% : seller can give PB 2% after LC on first  
Freight term: FOB MV  
MOQ: 50,000MT - Max 100,000MT/month  
Laycan: 35 days

1) Steam Coal GAR 4200/NAR 3800  
FOB MV price: USD ask

2) Steam Coal GAR 5800/NAR 5500  
CFR Price: USD ask

3) Steam Coal GAR 6000/NAR 5700  
FOB MV price: USD pls ask

Coal guarantee spec, Sulphur under 1%  
Mine Location in Kalimantan

We can offer fob mv or cfr basis..

**Procedure as below..**

Buyer shall send a LOI with bank details..

Some past coa and bl copy below for reference..

**Number of Sample** : 1 **Sample ID**  
**Customer Id** : MICELE  
**Seal Bags** : Unsealed Plastic Bags  
**Date Sample Received** : June 01, 2023  
**Date of Report** : June 02, 2023

**ANALYSIS**

Analysis were performed at PT. Cotecna Inspection Indonesia, Banjarbaru Laboratory (refers to accreditation by NABL / National Accreditation Board for Testing and Calibration Laboratories (A Constituent Board of Quality Council of India) for ISO/IEC 17025:2017 Cert. No. TC-8537 in accordance with the following standard method. The results are as stated below :

Customer Id	Kg	ANALYTICAL PARAMETERS		STANDARDS	ADB	ARB	DB	DAFB
MICELE	18,29	TOTAL MOISTURE	%	ASTM D 3302-19	-	23,86	-	-
		MOISTURE	%	ASTM D 3173-17a	15,18	-	-	-
		ASH CONTENT	%	ASTM D 3174-12 (R.2018)	4,74	4,25	5,59	-
		VOLATILE MATTER	%	ASTM D 3175-20	41,55	37,30	48,99	51,89
		FIXED CARBON	%	ASTM D 3172-13	38,53	34,59	45,42	48,11
		TOTAL SULPHUR	%	ASTM D 4239-18e1	0,85	0,76	1,00	1,06
		GROSS CALORIFIC VALUE	kcal/kg	ASTM D 5865-19	5.726	5.140	6.751	7.150

Note : 1. Ar (As Received Basis), Adb (Air Dried Basis), Daf (Dry Ash Free)

2. STANDARDS : ASTM

TM = Total Moisture ASTM (D3302/D3302M-19)

IM = Moisture in the Analysis Sample (ASTM D3173/D3302M17a)

ASH = Ash Content (ASTM D3174-12(R2018))

VM = Volatile Matter (ASTM D3175-18)

FC = Fixed Carbon (ASTM D3172-13)

TS = Total Sulphur (ASTM D4239 - 18e1)

CV = Gross Calorific Value (ASTM D5865-13)

This Report reflects our findings at time and place of analysis only and does not certify (or Report) any other matters. This Report is issued without prejudice and our responsibility is limited to the exercise of reasonable care and due diligence.

**BANJARBARU, June 02, 2023**

Signed on behalf of

**PT. COTECNA INSPECTION INDONESIA**

  
**Rahmada Gama Pradipta**  
 Branch Manager

**ORIGINAL**

Pls feel free to contact us for further discussion

Sincerely

Fugo Materials