

TO: End Buyer, Buyer Mandate

Our Ref: fgmc/49381-D572

We hereby issue this Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions as below.

Product: CEMENT ORDINARY PORTLAND CLINKER CLINKER TO MANUFACTURE CEMENT AS PER EN 197-1 2011 STRENTH CLASS 42.5 N & ASTM TECHNICAL SPECIFICATION : ATTACHED ORIGIN : PAKISTAN PACKING : BULK AND BAGS AVAILABLE QUANTITY : 30,000MT to 50,000 MT + 10% for Shipping Tolerance

PRICE STRUCTURE HIGH GRADE CLINKER : US \$ 35.50 FOB Per Metric Ton (PAKISTAN) CEMENT : US \$ 48.00 FOB Per Metric Ton (PAKISTAN)

## Procedure as below..

- 1. Buyer issue LOI / ICPO
- 2. Issuance of Full Corporate Offer
- 3. Issuance and Signing of SPA between both parties with mutual understanding
- 4. Issuance of Performance Invoice for Opening of Letter
- 5. Opening of Letter of Credit -100% LC Irrevocable Confirmed at Sight basis First Class Bank
- 6. Signing of NCNDA / IMFPA if Agents are involved
- 7. Commence into the production as per agreed schedule
- 8. Third party Inspection as per contract
- 9. Shipment moves as per schedule
- 10. Commission will be released to Agents on receipt of 100% Payments from Buyer's Bank

Pls feel free to contact us for further discussion

Sincerely

Fugo Materials