



TO: End Buyer, Buyer Mandate

Our Ref: fgmc/13834-B642

We hereby issue this Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions as below.

Commodity : Petroleum Products

Specifications : Diesel EN 590 10 PPM

Origin : Kazakhstan

Intercoms : FOB

Minimum Quantity: 50,000 Metric Tons per monthly

Maximum Quantity: 200,000 Metric Tons per monthly

Price: \$580.00 USD Gross / \$560 USD Net.

Commission: \$10 / \$10

Shipping Terms : Tank to Vessel

Loading Port : Rotterdam, Fujairah and Houston

Procedure as below..

1. Buyer issues ICPO containing the sellers procedure with banking details and scanned copy of buyers passport along with charter party agreement (CPA), for seller's validation.
2. Seller issues commercial invoice (CI) for the available products in the tank at the port, for buyers review and endorsement and return along with buyers charter party agreement (CPA).
3. Seller issues to buyer tank-to-vessel injection agreement (TTVIA) to be endorsed by both seller and buyer's logistic company.
4. Upon return of the endorsed TTVIA, the seller releases to the buyer the following PPOP documents:
 - a) tank storage receipt (TSR).
 - b) commitment letter to supply
 - c) export license
 - d) authorization to verify (ATV) (call or email)
5. The buyer contracts the seller's storage company to verify the availability of the product and to obtain a terminal access permit to enable the buyer and his team to conduct a dip test on the product in the tank.
6. Seller upon confirmation of buyer securing legal access to the product, issues dip test

authorization (DTA) for the buyer to proceed with the dip test

7. Upon the satisfactory result of the dip test on the product by the buyer and his team, the seller's storage company issues to the buyer the notice of readiness (NOR) to inject the product.

8. Buyer issues Q88 and makes available the vessel for the injection process to commence as scheduled.

9. Upon completion of the injection, the seller releases to the buyer the below pop documents.

- a) Product SGS report.
- b) Injection report.
- c) Authority to sell and collect (ATSC)
- d) product passport (analysis test report)
- e) Certificate of origin
- f) NCNDA/IMFPA

10. Buyer immediately pays for the total cost of the product value injected into the vessel through MT103 TT wire transfer.

11. Seller upon confirmation of the payment, pays all intermediaries involved in the transaction

Specification

SPECIFICATION KAZAKHSTAN ORIGIN ULSD EN590 10 PPM

COMPONENT	METHOD OF ANALYSIS	UNIT	RESULT	
			MIN	MAX
Aspect	Visual Inspection		Clear	
Color	ASTM D 1500			2,0
Density @ 15° C	EN ISO 3675:98 / EN ISO 12185:96 / C1:2001	kg/m ³	820	845
Flash Point	EN ISO 2719:2002	°C	55	
Distillation				
- Recovered @ 150° C		% Vol		2,0
- Recovered @ 250° C	EN ISO 2719:2000	% Vol		65,0
- Recovered @ 350° C		% Vol	85,0	
- Recovered at 95%		°C		360,0
C.F.P.P. (summer)	EN 116-1997	°C		-2
C.F.P.P. (winter)		°C	50,0	-12
CLOUD Point (summer)	EN 23015:1994	°C	Report	
CLOUD Point (winter)		°C		0
Cetane Number	EN ISO 5165:1998	n	51,0	
Cetane Index	EN ISO 4264:1996	index	46,0	
Viscosity @ 40 °C	EN ISO 3104:1996	mm ² /s	2,00	4,50
Water Content	EN ISO 12937:2000	mg/kg		200
Total Contamination	EN ISO 12662:2002	mg/kg		15
Sulfur content	EN ISO 20884:2004	mg/kg		10,0
Copper strip corrosion (3 hr at 50 °C)	EN ISO 2160:1998	indice	1°Class	
Carbon residue (On 10% distillation residue)	EN ISO 10370:1995	%Weight		0,15
Total acidity	ASTM D 974:2002	mgKOH/g		0,3
Ash content	EN ISO 6245:2002	%Weight		0,01
Lubricity, correct wear scar	EN ISO 12156-1:2000	mm		460
Oxidation stability	EN ISO 12205:1996	g/m ²	20	
Electrical conductivity	IP 274; ASTM 2624; ISO 6297	pS/m	50	
Polycyclic aromatic hydrocarbon	EN 12916:2001	%m/m		11,0
Biodiesel content	EN 14078:2003	% Vol	4,5	7,0



Pls feel free to contact us for further discussion

Sincerely

Fugo Materials