



TO: End Buyer, Buyer Mandate

Our Ref: fgmc/25174-C794

**We hereby issue this Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions as below.**

DIESEL FUEL EN590 10PPM

Origin : Kazakhstan

Intercoms : TTT

minimum quantity: 50,000 metric tons per month

maximum quantity: 100,000 metric tons per month

FOB Price: \$470 Gross/\$460 Net Per Metric Ton

Commission: Seller \$5 / Buyer \$5

Terms of Trade FOB tank to tank

Port: Fujairah / Houston / Rotterdam

### **Procedure as below..**

**DIP PROCEDURE & PAY FOB ROTTERDAM WITH SGS REPORT. NON-NEGOTIABLE**

1 The Buyer Issue an ICPO. Containing the seller's work procedures and Banking Details along with TSA (TANK STORAGE AGREEMENT), Buyer Certificate of incorporation, Company Profile (CP) and International Passport Copy

2. Seller issues commercial invoice of products in tank at port, buyer signs and returns commercial invoice with acceptance letter stating to adhere to seller procedure.

3 Seller Issue ICC Warning Letter to Buyer to sign and return within 3 International Working Days

4. The seller issues a copy of the SGS Report strictly to the buyers Tank farm Company only to verify the SGS Report.

5. after confirmation of successful verification of SGS Report only by Buyers Tank Farm Company. The Seller rents and pays the Buyers tank for the first 3 days and the Buyer pays his Tank Company for 3 Days after his Tank Company receives payment from the Seller Company.

6. All Parties must sign NCNDA and IMFPA for endorsements

7. The seller issues the following POP documents to the buyer; the buyer performs a Dip test on the product and Makes payment for the total value of the product injected into the tank via MT103 -TT:



- (a) SGS report for quality and quantity at shore tank not older than 48 hours
- (b) Product Certificate of Origin
- (c) Product injection report at shore tank
- (d) Tank storage receipt with full GPS coordinates
- (e) Unconditional dip test authorization letter
- (f) Authorization to sell and collect
- (g) NCNDA-IMFPA agreement
- (i) Q&A

8. Seller sends payment of all intermediaries involved in the transaction 24 hours after receiving confirmation of Buyer Payment as per signed & sealed NCNDA/IMFPA which is notarized by Public Notary in Kazakhstan and Authorized by Sellers Bank and then monthly remittance is continued as per terms and terms of the contract of sale and purchase agreement between the buyer and seller.

Pls feel free to contact us for further discussion

Sincerely

Fugo Materials