



TO: End Buyer, Buyer Mandate

Our Ref: fgmc/36020-B812

**We hereby issue this Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions as below.**

DIESEL FUEL EN590 10PPM

Origin : Kazakhstan

Intercoms : TTT

minimum quantity: 25,000 metric tons per month

maximum quantity: 300,000 metric tons per month

FOB Price: \$580.00 USD Gross / \$570 USD Net.

Commission: \$10 / \$10

Terms of Trade FOB, CIF, TTO

Destination Port Rotterdam, Fujairah and Houston

### **Procedure as below..**

1. Buyer issues ICPO together with tank storage agreement (TSA) upon acceptance of seller offers.
2. Seller issues commercial invoice (CI) for the available quantities on the ground to be sold to the buyer.
3. Buyer signs and then return the commercial invoice with NCNDA/IMFPA signed by all buyer groups with commission structures.
4. Seller issues the below list of PPOP (PARTIAL PROOF OF PRODUCT) documents to buyers  
Unconditional Dip test Authorization (DTA) (Validity of 5 days after issuance)  
Injection Programming Agreement (IPA)
5. Buyer upon receipt of the PPOP documents and returning a signed copy of the documents, the Seller issues below  
Original Proof of Product (POP) for the buyers verification of the product in the sellers tank:  
24 hrs old Fresh uncut SGS Report Injection report  
Reservoir storage receipt with GPS Coordinates Authorization to verify (ATV)
6. Buyer upon verification and confirmation of the product in the sellers tank, buyer orders SGS to conduct the dip test in the seller reservoir on buyer expenses. (All expenses during the dip test are borne by the buyer/buying company). Buyer issues to seller the TANK STORAGE RECEIPT(TSR) of 5 days max. with NOR (NOTICE OF READINESS from their assigned storage company to



commence Injection.

7. Upon successful Dip Test, seller commences injection immediately into buyer tank and issues buyer title of ownership certificate to be followed by all export documentation.

8. Buyer makes payment by MT 103 or TT Wire transfer for the total product and lifts the product and seller pays all intermediaries involved in the transaction

## **Specification**

SPECIFICATION KAZAKHSTAN ORIGIN ULSD EN590 10 PPM				
COMPONENT	METHOD OF ANALYSIS	UNIT	RESULT	
			MIN	MAX
Aspect	Visual Inspection		Clear	
Color	ASTM D 1500			2,0
Density @ 15° C	EN ISO 3675:98 / EN ISO 12185:96 / C1:2001	kg/m <sup>3</sup>	820	845
Flash Point	EN ISO 2719:2002	°C	55	
Distillation				
- Recovered @ 150° C		% Vol		2,0
- Recovered @ 250° C	EN ISO 2719:2000	% Vol		65,0
- Recovered @ 350° C		% Vol	85,0	
- Recovered at 95%		°C		360,0
C.F.P.P. (summer)	EN 116-1997	°C		-2
C.F.P.P. (winter)		°C	50,0	-12
CLOUD Point (summer)	EN 23015:1994	°C	Report	
CLOUD Point (winter)		°C		0
Cetane Number	EN ISO 5165:1998	n	51,0	
Cetane Index	EN ISO 4264:1996	index	46,0	
Viscosity @ 40 °C	EN ISO 3104:1996	mm <sup>2</sup> /s	2,00	4,50
Water Content	EN ISO 12937:2000	mg/kg		200
Total Contamination	EN ISO 12662:2002	mg/kg		15
Sulfur content	EN ISO 20884:2004	mg/kg		10,0
Copper strip corrosion (3 hr at 50 °C)	EN ISO 2160:1998	indice	1°Class	
Carbon residue (On 10% distillation residue)	EN ISO 10370:1995	%Weight		0,15
Total acidity	ASTM D 974:2002	mgKOH/g		0,3
Ash content	EN ISO 6245:2002	%Weight		0,01
Lubricity, correct wear scar	EN ISO 12156-1:2000	mm		460
Oxidation stability	EN ISO 12205:1996	g/m <sup>2</sup>	20	
Electrical conductivity	IP 274; ASTM 2624; ISO 6297	pS/m	50	
Polycyclic aromatic hydrocarbon	EN 12916:2001	%m/m		11,0
Biodiesel content	EN 14078:2003	% Vol	4,5	7,0



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Pls feel free to contact us for further discussion

Sincerely

Fugo Materials