



TO: End Buyer, Buyer Mandate

Our Ref: fgmc/68365-B813

**We hereby issue this Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions as below.**

COMMODITY DIESEL FUEL EN590 10PPM

Origin : Kazakhstan

Intercoms : CIF

minimum quantity: 25,000 metric tons per month

maximum quantity: 300,000 metric tons per month

CIF Price: \$580.00 USD Gross / \$570 USD Net.

Commission: \$5 / \$5

Terms of Trade FOB, CIF, TTO

Destination to any world safe port

### **Procedure as below..**

1. Buyer Company issues Irrevocable Corporate Purchase Order (ICPO) on its official company letterhead to the seller.
2. Seller Company issue Draft Contract / Sales & Purchase Agreement (SPA Open for amendments if any) both parties sign and seal the present contract and exchange the copies electronically.
3. Seller Company registers and legalizes contract officially with the appropriate authorities to facilitate booking of allocation and securing a legitimate approval for the Transfer of Ownership Title/Allocation to buyer's Company name at seller's expense.
4. Seller Company sends hard copy of the notarized and insured POP documents along with the legalized Contract to buyer Company. The Partial POP documents to be send along with the legalized Contract include:
  - Certificate of Origin.
  - Company Registration Certificate.
  - Statement of Product Availability.
  - Product Quality Passport (Dip Test Analysis).
  - Refinery Commitment to Produce / Supply.
  - Refinery Legalized Draft Contract.
5. Seller Company appoints a tested/reliable shipping and World-Renowned Logistic Company. Both end seller and end buyer will sign the Charter Party Agreement (CPA) together with the

Shipping and Logistic Company (A three parties CPA). Seller/Buyer makes payment for the Chartered Freight Cost with the appointed shipping company for the transportation of the product to the buyer's designated discharge port. Note: Fee made by buyer will be deducted when making payment for the total cost of the product at the discharge port after a successful CIQ/SGS test at the discharge port.

6. Seller's bank sends through swift the original and full Proof of Product (POP) documents along with the 2% operative performance bond to the buyer's bank and the irrevocable documentary letter of credit issued by the buyer's bank on to the seller's bank will become immediately operative.

-Copy of the Charter Party Agreement to transport the product to discharge port.

-Copy of Shipping Schedule Document.

-Product Analysis Report. -Certificate of Origin.

-Bill of Lading

-Tank Receipt.

-Vessel Q88.

-SGS Report.

-Certificate of Product.

7. Both banks will confirm to seller and to buyer that the irrevocable documentary letter of credit and 2% PB has been accepted and the shipping commences as scheduled in the contract for the CIF delivery.

8. Payment will be made for the product by the buyer's Bank via T/T MT103 Wire Transfer to the seller's bank after the CIQ/SGS Inspection at port of discharge and the delivery to the buyer's bank of all documents required by the contract.

9. Seller releases the commission of the intermediaries immediately.

## **Specification**

**SPECIFICATION KAZAKHSTAN ORIGIN ULSD EN590 10 PPM**

COMPONENT	METHOD OF ANALYSIS	UNIT	RESULT	
			MIN	MAX
Aspect	Visual Inspection		Clear	
Color	ASTM D 1500			2,0
Density @ 15° C	EN ISO 3675:98 / EN ISO 12185:96 / C1:2001	kg/m <sup>3</sup>	820	845
Flash Point	EN ISO 2719:2002	°C	55	
Distillation				
- Recovered @ 150° C		% Vol		2,0
- Recovered @ 250° C	EN ISO 2719:2000	% Vol		65,0
- Recovered @ 350° C		% Vol	85,0	
- Recovered at 95%		°C		360,0
C.F.P.P. (summer)	EN 116-1997	°C		-2
C.F.P.P. (winter)		°C	50,0	-12
CLOUD Point (summer)	EN 23015:1994	°C	Report	
CLOUD Point (winter)		°C		0
Cetane Number	EN ISO 5165:1998	n	51,0	
Cetane Index	EN ISO 4264:1996	index	46,0	
Viscosity @ 40 °C	EN ISO 3104:1996	mm <sup>2</sup> /s	2,00	4,50
Water Content	EN ISO 12937:2000	mg/kg		200
Total Contamination	EN ISO 12662:2002	mg/kg		15
Sulfur content	EN ISO 20884:2004	mg/kg		10,0
Copper strip corrosion (3 hr at 50 °C)	EN ISO 2160:1998	indice	1°Class	
Carbon residue (On 10% distillation residue)	EN ISO 10370:1995	%Weight		0,15
Total acidity	ASTM D 974:2002	mgKOH/g		0,3
Ash content	EN ISO 6245:2002	%Weight		0,01
Lubricity, correct wear scar	EN ISO 12156-1:2000	mm		460
Oxidation stability	EN ISO 12205:1996	g/m <sup>2</sup>	20	
Electrical conductivity	IP 274; ASTM 2624; ISO 6297	pS/m	50	
Polycyclic aromatic hydrocarbon	EN 12916:2001	%m/m		11,0
Biodiesel content	EN 14078:2003	% Vol	4,5	7,0



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Pls feel free to contact us for further discussion

Sincerely

Fugo Materials