



TO: End Buyer, Buyer Mandate

Our Ref: fgmc/11089-B1266

We hereby issue this Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions as below.

PRODUCT: DIESEL OIL EN590 10PPM

Origin : Kazakhstan

Intercoms : TTV, TTT

SPOT SHIPPMENT QUANTITY: 50,000 MT / 100,000 MT

MINIMUM QUANTITY: 100,000 MT / 200,000 MT

PRICE: FOB GROSS USD \$ 530 / USD \$ 510 NET

Commission: Seller \$10 / Buyer \$10

Terms of Trade FOB Tank to Vessel or to Tank

Loading Port: JURONG / ROTTERDAM / FUJAIKRAH

Procedure as below..

1. Buyer Issues ICPO addressed to the Seller along with Charter Party Agreement (CPA).
2. Seller Acknowledges Buyer's ICPO and issues Commercial Invoice along with ICC letter, Buyer signs and returns back Commercial Invoice (CI) and (ICC) letter.
Recommended Shipping company: <http://Tjongersshippingbv.com>
3. Seller provides Buyer with the below listed PPOP:
 - a) Tank storage receipt (TSR)
 - b) (TTVIA) "To be signed by buyer and the shipping company".
 - c) Authorization to Sell and Collect (ATSC)
 - d) Irrevocable Commitment Letter to Supply.
 - e) injection report (IR)
4. (NCNDA/IMPFA) to be signed by all intermediaries involved in the transaction and Buyer's signed and endorsed (TTVIA) with their shipping company.
5. Upon confirmation of the buyer's signed (TTVIA), seller provides buyer the following POP documents below
 - a) Unconditional DTA.
 - b) 24Hrs SGS Report.
 - c) Product Origin Certificate.

d) Product Passport.

e) Authorization to Verify (ATV)

6. Buyer SGS team re-conducts inspection on the product in seller's storage tank at seller's expenses. (Optional),

7. Buyer within 24 hours after successful Dip Test in sellers tanks provides Q88. Seller proceeds for tank to vessel injection and provides buyer with SGS report and injection reports upon completing injection of the product into buyers vessel.

8. Buyer makes payment for the total cost of product injected into the buyer vessel through MT103, seller transfers Title

Pls feel free to contact us for further discussion

Sincerely

Fugo Materials